



ASSOCIATION FOR  
HEALTHCARE  
FOODSERVICE

## TOP 10: SELF-OPERATOR TO-DO'S

- ✓ Challenge the Status Quo Daily
- ✓ Pro-Actively Market your Department
- ✓ Know and Share your Numbers
- ✓ Be Visible and Accessible
- ✓ Establish and Maintain open communications with administrators, C-Suite, and Nursing Leadership
- ✓ Keep an Open Dialogue with administration communicating up on financial performance, successes in patient and retail operations, barriers to achieve desired goals and outcomes
- ✓ Maintain high patient & customer satisfaction results
- ✓ Be Persistent and Practical with capital needs. Justify through ROI and well thought out and written business plan
- ✓ Educate your Administration on Contract Management
- ✓ Celebrate and Communicate Successes

